REPORT

MAISON&OBJET

VISITORS

JAN. 17-21, 2020

81232

VISITORS

151

COUNTRIES REPRESENTED





JOURNALISTS / BLOGGERS / INFLUENCERS







BREAKDOWN BY FIELD OF BUSINESS

RETAILER 49%
SPECIFIER 36%

MANUFACTURER, MAKER 9% SCHOOL 3% PRESS 2%

OTHER 2%

MAISON&OBJET

VISITOR BACKGROUNDS

CEO 35% OWNER 32%

OTHER 1.5%

PURCHASING / SOURCING 15% SALES / MARKETING 13% MEDIA 2% **FACILITIES MANAGEMENT** OR SPACE PLANNERS 1.5%

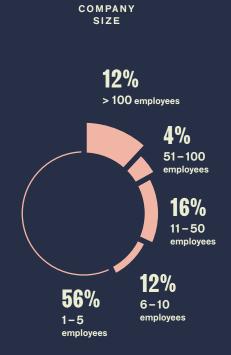
MAIN PURPOSE OF VISIT

PLACE ORDERS 23%

IDENTIFY POTENTIAL SUPPLIERS, PRODUCTS. **OR SERVICES** 22%

DISCOVER MARKET TRENDS

MEET NEW CONTACTS AND POTENTIAL SUPPLIERS 21%



LE CLUB THE VIP LOUNGE BY MAISON&OBJET

THE MEETING PLACE FOR THE MOST INFLUENTIAL BUYERS, SPECIFIERS AND TRENDSETTERS IN THE ART OF LIVING SECTOR FROM FRANCE AND ABROAD

3 212

CLUB MEMBERS CAME TO THE FAIR

> +17% Increase over January 2019

of which

MASTER BUYERS

Key buyers from Retail Chains, Department Stores, Concept Stores, Design Distributors and E-commerce.

COUNTRIES REPRESENTED

58% International French

SOCIAL **NETWORKS**



Instagram

Facebook



Twitter



Linkedin

774K +25%*

561K +10%

29,5K +5%*

15K +74%*

MAISON&OBJET, A FACILITATOR OF CONTACTS





MAISON&OBJET, A SOURCE OF INSPIRATION

3 WHAT'S NEW? SPACES

CARE / SHARE / LIVING

5 THEMATIC ITINERARIES

ARCHI DESIGNER / FRENCH MADE / HOTEL & RESTAURANT / SUSTAINABLE / WORK!

> 48 Talks

that can be viewed online in a video format : maison-objet.com

176 000 8 min. average time / visit MAISON & OBJET AND MORE mom. maison-objet.com brands 2.5 MILLION unique visitors / year 48% retailers 52% specifiers

THE DIGITAL PLATFORM MAISON&OBJET AND MORE

